

Alliance Bus Group

Slashes the time it takes to cut checks in half with MotilityPay.

Alliance Bus Group is the nation's leading bus distributor with a family of full-service bus dealerships across North America. With more than 100 years combined experience in the bus industry, Alliance Bus Group's Executive Team has grown the company every year since its incorporation. Offering bus and transportation products from every major manufacturer, Alliance Bus Group is the largest commercial bus distributor in the nation.

Challenge

As the nation's leading bus distributor, Alliance Bus Group must ensure their vendors are paid in a timely manner. Every Monday the process was the same: Erica Meadows, Accounts Payable at Alliance Bus would cut checks for each vendor. She would spend on average 4.5 hours cutting checks weekly. Sometimes, even longer depending on the number of payables she had. This process was slow, paper-heavy, and didn't give her the proper oversight to ensure things were being paid timely.

Solution

Alliance Bus has adopted two Motility Solutions: Infinity and MotilityPay. With Infinity, they are able to effectively manage all their dealer operations within the end-to-end DMS system. MotilityPay works alongside the Infinity Accounting module to eliminate the manual burden of cutting checks. A bonus for Alliance Bus, the ability to issue virtual credit cards (vCards) to their suppliers — earning rebates on the dollars spent.

Results

Alliance Bus has eliminated the manual burden of cutting checks. Erica's check cutting time was slashed in half and she gained immediate insight into what is still open and what still needed to be paid. According to Erica, "I could never imagine going back to the old way of doing things. My aha moment was when I submitted checks the first time and it slashed my time in half. I now have a second eye to give necessary approvals. It's lived up to all my expectations!"

Once Alliance Bus got started with MotilityPay, they even found their filing had gotten easier and the quarterly rebate was a bonus. They no longer needed to attach their stubs to each invoice and were able to quickly pull the remittance reports they needed.



This product has cut my time in half. I could never imagine going back to the old way of doing things. We should have done this ages ago.

MotilityPay has saved my life!

Erica Meadows, Accounts Payable
Alliance Bus Group

